

Nominee Name: Geoffrey L. Beauchamp, Esq.

Title: General Counsel

Employer: Delaware Valley Municipal Management Association (DVMMA) and its three Trusts (DVPLT, DVHT and DVWCT).



List any relevant professional certifications you hold.

- B.S. Economics, Wharton School- University of Pennsylvania;
- J.D., Georgetown Law Center;
- Pa. Bar License, and also admitted to the Va. and Washington, D.C. bars; and
- Admitted to practice before the U.S. Supreme Court and various federal district and appellate courts and the courts of Pa., Va. and Washington, D.C.

Describe any experience with pooling organizations or associations. Be specific as to offices held, board service, committee involvement, etc.

Since January 2015 I have been a member of the AGRiP Board of Directors where I Chair the Audit Committee and for the past six years I have also been Chair of the AGRiP Health Pool Resource Group. I am also an active member of the AGRiP General Counsel Forum.

In March 2014 I was honored to receive the AGRiP Award for Excellence in Service for having obtained an IRS regulatory exemption for health pools from the health insurer provider fee under the Affordable Care Act.

Describe any experience with other professional associations or service organizations that would assist you in your AGRiP responsibilities.

For four years I also chaired the Litigation Committee of the Delaware Valley Chapter of the Association of Corporate Counsel. The DEL VACA Chapter has over 1,000 members, all of whom are in-house counsel for corporations and non-profit organizations in the Delaware Valley.

I have also been active in the Marine Corps Scholarship Foundation, a nonprofit organization which provides scholarships for children of Marines who have been killed in action; having not served

myself, I greatly honor and respect those who have. For the last few years I have been active in raising funds for various other nonprofit institutions and charities, including the local Youth Work Foundation, a program which provides scholarships to low income inner city youth in Philadelphia.

What would you consider to be the most significant issues facing intergovernmental pooling?

- Recruiting new talent and making room for the younger generation(s).
- The loss of experienced pool administrators and trustees and a greater need to educate new ones;
- Greater federal oversight of public employer health benefits pools under the Affordable Care Act;
- Greater regulatory scrutiny of property casualty and workers' compensation pools in some states;
- The need for greater engagement in legislative and regulatory outreach;
- Pressure on pools to reduce their surplus and lower expense ratios;
- The need for pools to affiliate with state municipal associations and other natural allies in states where they operate;
- The absence of a robust reinsurance market for workers' compensation benefits; and
- Legal challenges to the constitutionality of various state immunity statutes.

Please list additional information that would be useful to those voting in the election, including what you bring to AGRiP and how you would assist in promoting the interests of intergovernmental pooling.

As a member of the AGRiP Board of Directors I have had the privilege to work closely with my fellow Directors (under the leadership of President Tom Barnes and Vice President Brett Davis) on a myriad of issues confronting AGRiP and its risk pools, including new initiatives like the Financial Benchmarking Initiative and the Pooling Academy. If re-elected I will continue to play an active role and will promote AGRiP member engagement.

I have been actively involved with pooling since 1989 and have expertise in property casualty, workers' compensation and health benefits pools. My experience includes pool governance issues, coverage appeals, federal and state regulatory matters, and legislative lobbying. As Chair of the AGRiP Health Pool Resource Group, I worked with Jenny Emery on the presentation of AGRiP's comments to the IRS where we successfully obtained an exemption for health pools from the ACA health insurance providers' fee. I also prepared an amicus brief for AGRiP before the Pennsylvania Commonwealth Court in a case involving a public employer health benefits trust.